# **BALANCE SHEET**

As at 31 December 2012

		31/12/2012	01/01/2012
	Code	VNÐ	VNĐ
ASSETS			
CURRENT ASSETS	100	31,290,659,677	30,355,426,957
Cash and cash equivalents	110	11,719,311,251	957,953,065
Cash	111	11,719,311,251	957,953,065
Cash equivalents	112		
Short-term investments	120	-	-
Short-term investments	121		
Provision for the diminution in value	129		
Accounts receivable	130	9,464,226,894	15,453,307,867
Trade receivables	131	7,534,785,490	11,263,075,273
Advances to supplies	132	30,661,600	1,823,078,359
Intercompany receivable	133		-
Construction contract receivables	134		
based on progress billings	134		-
Other receivables	135	1,898,779,804	2,367,154,235
Provision for doubtful debts	139		
Inventories	140	9,860,676,825	13,770,312,738
Inventories	141	9,992,813,066	14,061,745,965
Provision for decline inventories	149	(132,136,241)	(291,433,227)
Other current assets	150	246,444,707	173,853,287
Prepaid expenses	151	26,737,505	58,936,380
Value added tax deductibles	152	219,707,202	114,916,907
Taxes receivable	154		
Repo transactions in government bonds	157		
Other current assets	158		

# **BALANCE SHEET**

As at 31 December 2012

		31/12/2012	01/01/2012
	Code	VNÐ	VNĐ
ASSETS		71,75	,,, <u>,</u>
NON-CURRENT ASSETS	200	5,049,893,416	6,203,875,198
Long-term receivables	210	-	-
Long-term trade receivables	211		
Investment in equity of subsidiaries	212		
Long-term intercompany receivables	213		
Other long-term receivables	218		
Provision for doubtful LT receivables	219		
Fixed assets	220	3,195,878,169	4,011,990,129
Tangible fixed assets	221	3,112,650,260	3,928,762,220
Cost	222	23,816,409,964	23,463,605,509
Accumulated depreciation	223	(20,703,759,704)	(19,534,843,289)
Intangible fixed assets	227	-	-
Cost	228	127,708,107	127,708,107
Accumulated amortisation	229	(127,708,107)	(127,708,107)
Construction in progress	230	83,227,909	83,227,909
Investment Property	240	681,987,706	975,173,364
Cost	241	6,211,957,943	6,211,957,943
Accumulated depreciation	242	(5,529,970,237)	(5,236,784,579)
Long-term financial investments	250	956,500,000	956,500,000
Investment in subsidiary company	251	510,000,000	510,000,000
Investment in associates and JV	252	-	
Other long-term investments	258	446,500,000	446,500,000
Provision for decline in LT investments	259		-
Other long-term assets	260	215,527,541	260,211,705
Long-term prepaid expenses	261	215,527,541	260,211,705
Deferred income tax assets	262		-
Other long-term assets	268	-	-
TOTAL ASSETS	270	36,340,553,093	36,559,302,155

# **BALANCE SHEET**

As at 31 December 2012

RESOURCES  LIABILITIES  Current liabilities  Short-term loan and liabilities  Trade payables  Advance from customers  Tax and payable to the State  Payable to employees  Accrued expenses payable  Other payables  Sonus and welfare funds  Long-term liabilities  Long-term payable to intercompany  Other long-term payable to intercompany  Other long-term payables  Long-term payables  Long-term payables  Deferred income tax liabilities  Unemployment fund  Long-term contingent exp. payables  When payables  Jail  Long-term payable to intercompany  Other long-term payables  Jail  Long-term payable to intercompany  Other long-term payables  Jail  John per long to make it is a state in the state	21/12/2012	01/01/2012
LIABILITIES         300         2,74           Current liabilities         310         2,58           Short-term loan and liabilities         311           Trade payables         312         1,6           Advance from customers         313         2           Tax and payable to the State         314         314           Payable to employees         315         315           Accrued expenses payable         316         316           Other payables         319         2           Current contingent expense payables         320         320           Bonus and welfare funds         323         (1           Repo transactions in government bonds         327         15           Long-term liabilities         330         15           Long-term liabilities         330         15           Long-term payables to intercompany         332         0ther long-term payables         331           Long-term borrowings and liabilities         334         334           Deferred income tax liabilities         335         334           Unemployment fund         336         337           Unemployment fund         336         337           Unrealised revenues         338	31/12/2012 VNĐ	VNÐ
LIABILITIES         300         2,74           Current liabilities         310         2,58           Short-term loan and liabilities         311           Trade payables         312         1,6           Advance from customers         313         2           Tax and payable to the State         314         314           Payable to employees         315         315           Accrued expenses payable         316         316           Other payables         319         2           Current contingent expense payables         320         320           Bonus and welfare funds         323         (1           Repo transactions in government bonds         327         15           Long-term liabilities         330         15           Long-term liabilities         330         15           Long-term payables         331         1           Long-term payables to intercompany         332         1           Other long-term payables         333         1           Long-term borrowings and liabilities         334         334           Deferred income tax liabilities         335         334           Unemployment fund         336         337	VIND	VIND
Current liabilities Short-term loan and liabilities 311 Trade payables Advance from customers 313 Tax and payable to the State Accrued expenses payable Other payables Bonus and welfare funds Long-term liabilities 331 Cung-term payable to intercompany Other long-term payables Unemployment fund Long-term contingent exp. payables 333 Unemployment fund Superior discovering and liabilities 336 Unemployment fund Superior discovering and liabilities 337 Unrealised revenues Development science and tech. fund OWNER'S EQUITY Capital Owners' invested equity Surplus of stock capital Other capital Treasury stocks Development investment fund Atta Development investment fund Superior discovering and support fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds	44 910 160	2 022 040 150
Short-term loan and liabilities  Trade payables  Advance from customers  Tax and payable to the State  Accrued expenses payable  Other payables  Current contingent expense payables  Bonus and welfare funds  Cong-term liabilities  Long-term payable to intercompany  Other long-term payables  Unemployment fund  Long-term oortingent exp. payables  Unemployment fund  Long-term contingent exp. payables  Where a sample	44,810,169	2,022,848,159
Trade payables Advance from customers Advance from customers Tax and payable to the State Payable to employees Accrued expenses payable Other payables Current contingent expense payables Bonus and welfare funds Repo transactions in government bonds Long-term liabilities Long-term payable to intercompany Other long-term payables Deferred income tax liabilities Unemployment fund Long-term contingent exp. payables Unrealised revenues Development science and tech. fund OWNER'S EQUITY Capital Other capital Treasury stocks Difference on assets revaluation Foreign exchange differences Development investment fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Cother capital, funds Other capital, funds	87,293,569	1,954,438,159
Advance from customers Tax and payable to the State Payable to employees Accrued expenses payable Other payables Current contingent expense payables Bonus and welfare funds Repo transactions in government bonds Long-term liabilities Subject of the long-term payables to intercompany Other long-term payables to intercompany Other long-term payables to intercompany Other long-term borrowings and liabilities Deferred income tax liabilities Unemployment fund Subject of the long-term contingent exp. payables Unrealised revenues Development science and tech. fund OWNER'S EQUITY Capital Owners' invested equity Surplus of stock capital Other capital Treasury stocks Difference on assets revaluation Foreign exchange differences Development investment fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds	- ,950,881,280	- (1,000,000
Tax and payable to the State Payable to employees Accrued expenses payable Other payables Current contingent expense payables Bonus and welfare funds Repo transactions in government bonds Long-term liabilities Long-term payables to intercompany Other long-term payables and liabilities Long-term borrowings and liabilities Deferred income tax liabilities Unemployment fund Long-term contingent exp. payables Unrealised revenues Development science and tech. fund OWNER'S EQUITY Capital Other capital Treasury stocks Difference on assets revaluation Foreign exchange differences Development investment fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds		61,000,000
Payable to employees Accrued expenses payable Other payables Current contingent expense payables Bonus and welfare funds Repo transactions in government bonds Long-term liabilities  Long-term trade payables 331 Long-term payable to intercompany Other long-term payables 333 Long-term borrowings and liabilities 334 Deferred income tax liabilities 335 Unemployment fund 336 Long-term contingent exp. payables 337 Unrealised revenues 338 Development science and tech. fund OWNER'S EQUITY 400 33,59 Capital 410 Surplus of stock capital Other capital Treasury stocks Difference on assets revaluation Foreign exchange differences Development investment fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds	246,929,982	204,891,278
Accrued expenses payable Other payables Current contingent expense payables Bonus and welfare funds Repo transactions in government bonds Long-term liabilities 330 Long-term payables 331 Long-term payables 332 Other long-term payables 333 Long-term borrowings and liabilities 334 Deferred income tax liabilities 335 Unemployment fund 336 Long-term contingent exp. payables 337 Unrealised revenues 338 Development science and tech. fund OWNER'S EQUITY 400 33,59 Capital 410 33,59 Owners' invested equity 411 Surplus of stock capital Other capital Treasury stocks Difference on assets revaluation Foreign exchange differences Development investment fund 417 Financial reserve fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds	489,700,471	456,187,308
Other payables Current contingent expense payables Bonus and welfare funds Repo transactions in government bonds Long-term liabilities 330 Long-term trade payables 331 Long-term payables 332 Other long-term payables 333 Long-term borrowings and liabilities 334 Deferred income tax liabilities 335 Unemployment fund 336 Long-term contingent exp. payables Unrealised revenues 338 Development science and tech. fund OWNER'S EQUITY 400 33,59 Capital 410 33,59 Owners' invested equity 411 29,0 Surplus of stock capital Other capital Treasury stocks Difference on assets revaluation Foreign exchange differences Development investment fund 417 Financial reserve fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds	1 220 1//	-
Current contingent expense payables Bonus and welfare funds Repo transactions in government bonds Long-term liabilities Long-term trade payables Long-term payable to intercompany Other long-term payables Long-term borrowings and liabilities Joeferred income tax liabilities Unemployment fund Long-term contingent exp. payables Unrealised revenues Development science and tech. fund OWNER'S EQUITY Capital Owners' invested equity Surplus of stock capital Other capital Treasury stocks Development investment fund Development investment fund Tinancial reserve fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds  (1  323 (1  327 (2  330 15  331  15  332  0  15  332  0  15  333  1  1  15  334  335  Unemployment fund 336  Long-term contingent exp. payables 337  Unrealised revenues 338  Development science and tech. fund 33,59  OWNER'S EQUITY 400 33,59  Owners' invested equity 411 29,0  412  Other capital 413  Treasury stocks 414  Difference on assets revaluation 415  Foreign exchange differences 416  Development investment fund 417  Financial reserve fund Other funds belonging to owners' equity 419  Retained earnings 420 2,3  Funds for construction investment 421  Enterprise reorganisation support fund Other capital, funds	1,328,166	-
Bonus and welfare funds Repo transactions in government bonds Long-term liabilities Long-term trade payables Long-term payable to intercompany Other long-term payables 331 Long-term borrowings and liabilities Deferred income tax liabilities 335 Unemployment fund 336 Long-term contingent exp. payables 337 Unrealised revenues 338 Development science and tech. fund OWNER'S EQUITY And Surplus of stock capital Other capital Treasury stocks Difference on assets revaluation Foreign exchange differences Development investment fund And Other funds belonging to owners' equity Funds for construction investment Enterprise reorganisation support fund Other capital, funds  (1  327  330 15  341  352  341  453  454  355  464  475  470  33,59  470  471  472  473  474  475  476  477  477  478  479  479  470  470  470  471  471  472  473  474  475  476  477  477  478  479  479  470  470  470  471  471  472  473  474  475  476  477  477  478  479  479  470  470  470  470  471  471  472  473  474  475  476  477  477  478  479  470  470  470  471  472  473  474  475  476  477  477  478  479  470  470  470  471  471  472  473  474  475  476  477  477  477  478  479  479  470  470  470  470  471  472  473  474  475  476  477  477  478  479  479  470  470  470  470  470  470	19,285,572	1,012,445,628
Repo transactions in government bonds  Long-term liabilities  Long-term trade payables  Long-term payable to intercompany  Other long-term payables  Long-term borrowings and liabilities  Deferred income tax liabilities  Unemployment fund  Long-term contingent exp. payables  Unrealised revenues  Development science and tech. fund  OWNER'S EQUITY  Capital  Owners' invested equity  Surplus of stock capital  Other capital  Treasury stocks  Difference on assets revaluation  Foreign exchange differences  Development investment fund  Other funds belonging to owners' equity  Retained earnings  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds	100 001 000)	-
Long-term liabilities  Long-term trade payables  Long-term payable to intercompany  Other long-term payables  Long-term borrowings and liabilities  Deferred income tax liabilities  Unemployment fund  Long-term contingent exp. payables  Unrealised revenues  Development science and tech. fund  OWNER'S EQUITY  Capital  Owners' invested equity  Surplus of stock capital  Other capital  Treasury stocks  Difference on assets revaluation  Foreign exchange differences  Development investment fund  Other funds belonging to owners' equity  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds  Total Payables  330  15  331  16  332  333  17  40  335  40  337  400  33,59  400  33,59  411  29,0  412  413  413  414  415  Foreign exchange differences  416  Development investment fund  417  417  418  419  Retained earnings  Funds for construction investment  421  Enterprise reorganisation support fund  Other capital, funds	120,831,902)	219,913,945
Long-term trade payables  Long-term payable to intercompany  Other long-term payables  Long-term borrowings and liabilities  Deferred income tax liabilities  Unemployment fund  Long-term contingent exp. payables  Unrealised revenues  Development science and tech. fund  OWNER'S EQUITY  Capital  Owners' invested equity  Surplus of stock capital  Other capital  Treasury stocks  Difference on assets revaluation  Foreign exchange differences  Development investment fund  Other funds belonging to owners' equity  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds  Total Capital  Atalographic C	-	-
Long-term payable to intercompany Other long-term payables Long-term borrowings and liabilities Deferred income tax liabilities Unemployment fund Sasa Unrealised revenues Development science and tech. fund OWNER'S EQUITY Capital Owners' invested equity Surplus of stock capital Other capital Treasury stocks Difference on assets revaluation Foreign exchange differences Development investment fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds Other capital, funds	57,516,600	68,410,000
Other long-term payables  Long-term borrowings and liabilities  Deferred income tax liabilities  Unemployment fund  Long-term contingent exp. payables  Unrealised revenues  Development science and tech. fund  OWNER'S EQUITY  Capital  Owners' invested equity  Surplus of stock capital  Other capital  Treasury stocks  Difference on assets revaluation  Foreign exchange differences  Development investment fund  Other funds belonging to owners' equity  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds  1334  334  334  335  340  341  340  340  337  400  33,59  400  33,59  411  29,0  412  413  412  413  414  415  Foreign exchange differences  416  Development investment fund  417  418  419  Retained earnings  420  2,3  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds	-	-
Long-term borrowings and liabilities  Deferred income tax liabilities  Unemployment fund  Long-term contingent exp. payables  Unrealised revenues  Development science and tech. fund  OWNER'S EQUITY  Capital  Owners' invested equity  Surplus of stock capital  Other capital  Treasury stocks  Difference on assets revaluation  Foreign exchange differences  Development investment fund  Other funds belonging to owners' equity  Retained earnings  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds  334  335  336  337  430  337  400  33,59  410  33,59  411  29,0  412  413  Treasury stocks  414  415  Foreign exchange differences  416  Development investment fund  417  417  418  419  Retained earnings  420  2,3  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds	-	-
Deferred income tax liabilities Unemployment fund 336 Long-term contingent exp. payables 337 Unrealised revenues 338 Development science and tech. fund 339 OWNER'S EQUITY 400 33,59 Capital 410 33,59 Owners' invested equity 411 29,0 Surplus of stock capital 412 Other capital Treasury stocks Difference on assets revaluation Foreign exchange differences Development investment fund 417 Financial reserve fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds  430  336  337  440 33,59  441 29,0 33,59  441 29,0 33,59  441 29,0 33,59  441 29,0 33,59  441 29,0 34,59  441 441 441 441 441 441 441 441 441 4	157,516,600	68,410,000
Unemployment fund Long-term contingent exp. payables 337 Unrealised revenues 338 Development science and tech. fund 339 OWNER'S EQUITY 400 33,59 Capital 410 33,59 Owners' invested equity 411 29,0 Surplus of stock capital 412 Other capital Treasury stocks Difference on assets revaluation Foreign exchange differences Development investment fund 417 Financial reserve fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds  430  336  337  440  33,59  440  441  441  442  444  445  446  447  447  448  448  449  448  440  448  440  440	-	-
Long-term contingent exp. payables  Unrealised revenues  Development science and tech. fund  OWNER'S EQUITY  Capital  Owners' invested equity  Surplus of stock capital  Other capital  Treasury stocks  Difference on assets revaluation  Foreign exchange differences  Development investment fund  Other funds belonging to owners' equity  Retained earnings  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds  337  338  338  338  338  340  340  340  340	-	-
Unrealised revenues Development science and tech. fund OWNER'S EQUITY Capital Owners' invested equity Surplus of stock capital Other capital Treasury stocks Difference on assets revaluation Foreign exchange differences Development investment fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds  338 338 339 338 339 340 340 340 340 33,59 410 33,59 411 29,0 412 413 413 414 415 415 416 417 417 417 417 417 418 420 2,3		
Development science and tech. fund  OWNER'S EQUITY  Capital  Owners' invested equity  Surplus of stock capital  Other capital  Treasury stocks  Difference on assets revaluation  Foreign exchange differences  Development investment fund  Tinancial reserve fund  Other funds belonging to owners' equity  Retained earnings  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds  339  33,59  410  33,59  411  29,0  412  413  Treasury stocks  414  415  Foreign exchange differences  416  Development investment fund  417  417  418  420  2,3  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds	-	-
OWNER'S EQUITY  Capital  Owners' invested equity  Surplus of stock capital  Other capital  Treasury stocks  Difference on assets revaluation  Foreign exchange differences  Development investment fund  Tinancial reserve fund  Other funds belonging to owners' equity  Retained earnings  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds  410  33,59  411  29,0  412  413  414  415  Foreign exchange differences  416  Development investment fund  417  418  418  420  2,3  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds	-	-
Capital 410 33,59  Owners' invested equity 411 29,0  Surplus of stock capital 412  Other capital 413  Treasury stocks 414  Difference on assets revaluation 415  Foreign exchange differences 416  Development investment fund 417 1,7  Financial reserve fund 418  Other funds belonging to owners' equity 419  Retained earnings 420 2,3  Funds for construction investment 421  Enterprise reorganisation support fund 422  Other capital, funds 430	-	-
Owners' invested equity  Surplus of stock capital  Other capital  Treasury stocks  Difference on assets revaluation  Foreign exchange differences  Development investment fund  Financial reserve fund  Other funds belonging to owners' equity  Retained earnings  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds  29,0  412  413  414  415  416  417  417  417  418  420  2,3  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds	95,742,924	34,536,453,996
Surplus of stock capital  Other capital  Treasury stocks  Difference on assets revaluation  Foreign exchange differences  Development investment fund  Financial reserve fund  Other funds belonging to owners' equity  Retained earnings  Funds for construction investment  Enterprise reorganisation support fund  412  413  414  415  416  417  417  1,7  418  418  419  Retained earnings  420  2,3  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds  420  Other capital, funds	95,742,924	34,536,453,996
Other capital Treasury stocks Difference on assets revaluation Foreign exchange differences Development investment fund Financial reserve fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund  413  414  415  416  417  417  418  418  418  419  420  2,3  Funds for construction investment Enterprise reorganisation support fund  421  Other capital, funds  430	000,000,000	29,000,000,000
Treasury stocks  Difference on assets revaluation  Foreign exchange differences  Development investment fund  Financial reserve fund  Other funds belonging to owners' equity  Retained earnings  Funds for construction investment  Enterprise reorganisation support fund  414  415  416  417  417  418  418  420  2,3  Funds for construction investment  Enterprise reorganisation support fund  421  Other capital, funds  430	-	-
Difference on assets revaluation Foreign exchange differences  Development investment fund Financial reserve fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds  415  416  417  417  418  418  420  2,3  420  2,3  420  2,3  421  422  Other capital, funds	-	-
Foreign exchange differences  Development investment fund 417 Financial reserve fund Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds  416 417 417 418 418 420 2,3 420 2,3 420 421 421 422 430	-	-
Development investment fund 417 1,7  Financial reserve fund 418  Other funds belonging to owners' equity 419  Retained earnings 420 2,3  Funds for construction investment 421  Enterprise reorganisation support fund 422  Other capital, funds 430	-	-
Financial reserve fund  Other funds belonging to owners' equity  Retained earnings  Funds for construction investment  Enterprise reorganisation support fund  Other capital, funds  418  420  2,3  420  2,3  421  421  422  Other capital, funds  430	-	-
Other funds belonging to owners' equity Retained earnings Funds for construction investment Enterprise reorganisation support fund Other capital, funds  419  2,3  420  2,3  421  421  422  430	,758,068,050	1,571,317,902
Retained earnings 420 2,3 Funds for construction investment 421 Enterprise reorganisation support fund 422 Other capital, funds 430	458,851,690	274,310,406
Funds for construction investment 421 Enterprise reorganisation support fund 422 Other capital, funds 430		-
Enterprise reorganisation support fund 422 Other capital, funds 430	378,823,184	3,690,825,688
Other capital, funds 430	-	-
Other capital, funds 430	-	-
<u> </u>	-	-
Subsidized funds 432	-	-
Funds invested in fixed assets 433	-	-
	40,553,093	36,559,302,155

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# **BALANCE SHEET**

As at 31 December 2012

	Code	31/12/2012	01/01/2012
	Jouc	VNÐ	VNÐ
OFF BALANCE SHEET ITEMS		31/12/2012	01/01/2012
Operating lease assets		-	-
Goods held under trust or for processing		-	-
Goods received on consignment for sale		-	-
Bad debts written off		30,303,500	30,303,500
Foreign currencies (USD)		109,876.86	28,771
Forecast operating expenses		-	-

LÊ THỊ NG <b>Ọ</b> C TH <b>Ủ</b> Y	NGUYỄN VĂN THÀNH
Chief Accountant	Director
	Hochiminh City, January 15, 2013

### **INCOME STATEMENT**

Update by: 31 December 2012

		4rd QUARTER		SUMMARY FROM 1st JAN TO REPORT DATE		
	Code	2012	2011	2012	2011	
		VND	VND	VND	VND	
Gross sales of merchandise and services	01	24,183,222,590	30,096,441,235	100,103,825,129	104,464,539,225	
Less deduction	02					
Net sales	10	24,183,222,590	30,096,441,235	100,103,825,129	104,464,539,225	
Cost of sales	11	20,754,536,523	25,776,459,415	83,225,219,390	88,719,271,320	
Gross profit/(loss)	20	3,428,686,067	4,319,981,820	16,878,605,739	15,745,267,905	
Financial income	21	141,434,594	(716,327,433)	528,153,656	1,997,198,337	
Financial expenses	22	9,214,120	(68,244,004)	369,143,309	1,030,952,791	
In which : Interest expenses	23					
Selling expenses	24	760,311,173	1,004,427,082	3,794,660,477	3,257,163,924	
General and administration expenses	25	2,920,076,447	2,153,188,612	10,183,639,965	9,266,500,943	
Operating profit/(loss)	30	(119,481,079)	514,282,697	3,059,315,644	4,187,848,584	
Other income	31	16,307,479	96,135,122	280,138,485	462,399,720	
Other expenses	32	44,737,520	49,250,997	316,671,080	158,912,847	
Other profit/(loss)	40	(28,430,041)	46,884,125	(36,532,595)	303,486,873	
Profit/(loss) before tax	50	(147,911,120)	561,166,822	3,022,783,049	4,491,335,457	
Current corporate income tax expense	51	150,627,677	171,704,124	643,959,865	800,509,769	
Deferred corporate income tax expense	52					
Net profit/(loss) after tax	60	(298,538,797)	389,462,698	2,378,823,184	3,690,825,688	
Earnings per share	70	(103)	134	820	1,273	

LÊ THỊ NGỌC THỦY

**Chief Accountant** 

NGUYỄN VĂN THÀNH

Director

Hochiminh City, January 15, 2013